

SUMMARY CONSOLIDATED SEGMENTAL ANALYSIS

FOR THE YEARS ENDED 31 MARCH

The Foschini Group Limited and its subsidiaries

	RETAIL TRADING DIVISIONS Rm	CUSTOMER VALUE- ADDED PRODUCTS Rm	CREDIT Rm	CENTRAL AND SHARED SERVICES Rm	INTER- NATIONAL DIVISION Rm	TOTAL RETAIL Rm
Year ended 31 March 2017						
External revenue	18 912,8	783,3	331,5	13,2	4 635,9	24 676,7
External interest income	-	-	1 703,8	33,1	-	1 736,9
Total revenue*	18 912,8	783,3	2 035,3	46,3	4 635,9	26 413,6
External finance costs				(526,8)	(80,6)	(607,4)
Depreciation and amortisation				(437,6)	(102,7)	(540,3)
Group profit before tax						3 203,8
Segmental profit (loss) before tax	3 802,1	444,0	571,9	(1 802,2)	345,3	3 361,1
Other material non-cash items						
Foreign exchange transactions						(4,0)
Share-based payments						(131,4)
Operating lease liability adjustment						(21,9)
Capital expenditure						883,5
Segment assets						22 036,0
Segment liabilities						11 516,5

Year ended 31 March 2016

External revenue	17 504,4	778,4	312,4	15,1	3 603,1	22 213,4
External interest income	-	-	1 510,7	22,3	-	1 533,0
Total revenue*	17 504,4	778,4	1 823,1	37,4	3 603,1	23 746,4
External finance costs				(409,5)	(99,5)	(509,0)
Depreciation and amortisation				(347,1)	(117,6)	(464,7)
Group profit before tax						3 021,2
Segmental profit (loss) before tax	3 683,4	437,6	320,1	(1 531,0)	241,3	3 151,4
Other material non-cash items						
Foreign exchange transactions						1,4
Share-based payments						(114,7)
Operating lease liability adjustment						(16,9)
Capital expenditure						901,0
Segment assets						22 095,1
Segment liabilities						12 194,4

* Includes retail turnover, interest income and other income.