

## APPENDIX 5:

# SHAREHOLDINGS OF THE FOSCHINI GROUP LIMITED

### ANALYSIS OF SHAREHOLDINGS

Compiled by JP Morgan Cazenove utilising the company's transfer secretaries' records as at 31 March 2017.

Spread analysis	NUMBER OF HOLDERS	% OF TOTAL SHAREHOLDERS	NUMBER OF SHARES HELD	% OF SHARES IN ISSUE
1 - 1 000 shares	5 196	65,5	1 621 824	0,7
1 001 - 10 000 shares	1 809	22,8	5 433 924	2,5
10 001 - 100 000 shares	692	8,7	22 866 891	10,4
100 001 - 1 000 000 shares	197	2,5	61 389 097	28,0
1 000 001 shares and over	41	0,5	128 203 698	58,4
	7 935	100,0	219 515 434	100,0

### DISTRIBUTION OF SHAREHOLDINGS

Category	NUMBER OF SHARES HELD	% OF SHARES IN ISSUE
Unit trusts/mutual funds	74 520 590	34,0
Pension funds	67 702 036	30,9
Other managed funds	22 013 467	10,0
Sovereign wealth	16 742 729	7,6
Private investor	10 195 394	4,6
Insurance companies	7 666 625	3,5
Exchange-traded fund	5 738 029	2,6
Employees	4 419 095	2,0
Custodians	3 708 670	1,7
Trading position	2 502 814	1,1
Hedge fund	1 308 555	0,6
Corporate holding	1 100 699	0,5
Other	1 896 731	0,9
	219 515 434	100,0

## APPENDIX 5: SHAREHOLDINGS OF THE FOSCHINI GROUP LIMITED CONTINUED

### MAJOR SHAREHOLDINGS GREATER THAN 5%

Major interests, direct and indirect, as per share register and information supplied by nominee companies as at 31 March 2017.

	HOLDING	% OF SHARES IN ISSUE
Government Employees Pension Fund (PIC)	33 029 313	15,0

### FUND MANAGERS' HOLDINGS GREATER THAN 5%

According to disclosures made, the following fund managers administered client portfolios, which included more than 5% of the company's issued shares.

	HOLDING	% OF SHARES IN ISSUE
Government Employees Pension Fund (PIC)	26 209 912	11,9
Coronation Asset Management (Pty) Ltd	14 518 041	6,6
	40 727 953	18,5

### SHAREHOLDING SPREAD

Category	NUMBER OF HOLDERS	% OF TOTAL SHAREHOLDERS	NUMBER OF SHARES HELD	% OF SHARES IN ISSUE
Public	7 608	95,9	203 248 510	92,6
Directors	6	0,1	10 747 725	4,9
Trust	1	-	1 568 600	0,7
Subsidiary	1	-	1 080 599	0,5
Employees of TFG	319	4,0	2 870 000	1,3
	7 935	100,0	219 515 434	100,0